

# Raghav Chakravartula

## SENIOR TALENT ACQUISITION SPECIALIST

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Bangalore, India

### SUMMARY

Senior Talent Acquisition professional with 8 years of experience managing full-cycle recruitment across Technical, Design, Sales & Marketing functions. Proven track record of sourcing, screening, and closing top-tier talent for creative, product, and business-focused organizations. Skilled in HR operations including performance management, onboarding, offboarding, and employee engagement. Adept at aligning talent strategy with business objectives, OKRs, and cross-functional stakeholder needs across APAC, UK, and US markets.

### SKILLS

- Full-Cycle Recruitment
- Design & Creative Hiring
- Passive Talent Sourcing
- Talent Pipeline Development
- Candidate Screening & Interviewing
- Onboarding & Offboarding
- Employer Branding
- Cross-Functional Collaboration
- Technical Hiring
- Sales & Marketing Hiring
- Boolean Search & AI-Powered Sourcing
- ATS Management
- Salary Negotiation
- Performance Management
- OKR Alignment
- HR Operations

### TOOLS & TECHNOLOGIES

#### HRMS & ATS

- Keka
- Greenhouse
- Darwinbox
- Bullhorn
- JobDiva

#### AI & Intelligence

- Claude (Anthropic)
- ChatGPT
- Weekday AI
- Boolean Automation

#### Job Boards & Sourcing Platforms

- LinkedIn Recruiter & LinkedIn Navigator
- Naukri RMS
- Indeed, Monster, ZipRecruiter, Dice
- Behance, Dribbble, ArtStation, GitHub
- Internshala, Angellist

#### Productivity

- Google Sheets, Excel, Notion
- Webflow CMS

### WORK EXPERIENCE

#### NetBramha Studios

Jul 2023 to Present

##### Senior Talent Acquisition Specialist

Bengaluru, India

- Manage end-to-end recruitment lifecycle across Technical, Design, Sales & Marketing functions, from job briefing through offer closure and onboarding.
- Partner directly with Founder & Co-Founder to define hiring strategies aligned with business OKRs and quarterly targets.
- Build AI-powered boolean search strings using Claude & ChatGPT to source passive talent across LinkedIn, Naukri, Behance, and Dribbble.
- Track quality of hire through structured hiring manager feedback 30 to 45 days post-joining to ensure long-term fit.
- Handle complete HR operations including performance management cycles, onboarding documentation, offboarding, and employee engagement activities.
- Deliver weekly pipeline reports with funnel data, stage breakdowns, and forecast-to-close directly to leadership.
- Collaborate with the marketing team on employer branding campaigns to attract top-tier design and technology talent.
- Awarded Consistency Award & Achiever Award for demonstrated reliability and high performance across recruitment targets.

## Harvey Nash

Sep 2022 to Jun 2023

### Senior Technical Recruiter

Hyderabad, India

- Managed full-cycle recruitment for IT and non-IT roles across Technical, Product, Design, and Sales functions for international clients in APAC, UK, and US markets.
- Sourced senior profiles including Software Developers, UI/UX Designers, Product Managers, and Sales Leads through direct headhunting and boolean search.
- Negotiated competitive compensation packages balancing candidate expectations with organizational budget constraints.
- Recognized as Recruiter of the Month twice for consistently exceeding placement targets and delivering quality hires.

## ObjectWin Technology

May 2021 to Sep 2022

### Recruiter

Bengaluru, India

- Executed full recruitment lifecycles for technical and functional specialist roles using ATS platforms, boolean search, and passive talent outreach.
- Facilitated structured onboarding and training for new hires to ensure seamless integration into organizational teams.
- Awarded Star Recruiter recognition for exceptional contributions and consistently successful project completions.

## Sagarsoft (India) Limited

Oct 2020 to May 2021

### Executive Recruiter

Hyderabad, India

- Delivered customized recruitment strategies for diverse technical and functional domains, matching high-caliber talent with specific client requirements.
- Maintained a robust talent pipeline to proactively address current and anticipated staffing needs across multiple business units.

## The Adecco Group

May 2019 to Sep 2020

### Consultant, Talent Acquisition

Visakhapatnam, India

- Conducted pre-screening and structured interviews for high-profile technical and non-technical roles, ensuring alignment with client specifications.
- Streamlined operational efficiencies by implementing improved systems for managing candidate and employee records.
- Honored with Certificate of Excellence for outstanding recruitment achievements and client satisfaction.

## Venture Offshore Infomatrix Pvt. Ltd.

May 2017 to May 2019

### Recruitment Consultant

Visakhapatnam, India

- Specialized in IT and healthcare recruitment, managing complex job requisitions with a strong focus on candidate engagement and cultural fit.
- Cultivated an extensive professional network to source passive talent and maintain access to top industry professionals.

## EDUCATION

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### Master's in Business Administration (MBA), Human Resources Management

GITAM University

### Bachelor of Science (B.Sc.), Mathematics, Electronics & Computer Science

Andhra University

## AWARDS

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- Consistency Award & Achiever Award, NetBramha Studios, for demonstrated reliability, high performance, and consistent delivery across recruitment targets
- Recruiter of the Month (x2), Harvey Nash, for exceeding placement targets and delivering quality hires
- Star Recruiter, ObjectWin Technology, for exceptional performance and successful project delivery
- Certificate of Excellence, The Adecco Group, for outstanding recruitment results and client satisfaction